

Team Update



Guys It's big news!!

A big thanks to those of you who have been making members, some of you are doing exceptionally well and just need to keep up the good work. However, we are a couple of months in now and the list below shows that some of you are yet to make a member. Others are up to 8 and 9 already. Make sure you are really thorough with your membership checks and take advantage of bonnets up situations, any opportunity to make a member, take it! The new G1 tablet will enhance your opportunities through the new membership validation section.

Don't let the team down and leave it to your colleagues, let's have a real push on this please and get yourselves off of the 0 list as the 0 club is big news at the moment.

Membership



STAFF NO	SURNAME	KNOWN AS	MARCH MTD	YTD TOTAL GROSS	YTD TOTAL NET
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0

Oil Sales

A big thanks to Robert and Dave for their excellent performance on oil sales. Impressive numbers! Can you all please have a real push on oil. Remember to flip it, dip it and fill it. Let's make a real difference to our members.

As you'll see from the chart below on AM figures, we have a long way to go to catch up with the top performing teams. We need to at least be aiming to be closer to the top than the bottom!

By team

NAME	JAN	FEB	MAR	APR	GRAND TOTAL
	4	0	5	0	9
	15	13	2	0	30
	4	1	3	0	8
	4	1	6	0	11
	1	3	3	0	7
	4	2	6	0	12

	2	0	4	0	6
	1	6	2	0	9
	2	0	2	0	4
	4	3	1	0	8
	1	4	3	0	8
	1	4	0	0	5
	5	6	2	0	13
	3	4	7	0	14
	3	3	2	0	8
	2	8	18	0	28
	1	1	4	1	7
	2	0	1	0	3
	1	0	0	0	1
	0	2	2	2	6
	0	2	1	0	3
	0	3	3	0	6
	0	1	0	0	1
	0	1	0	0	1
	0	2	3	0	5
	0	1	1	0	2
	0	2	2	0	4
	0	0	2	0	2
	0	0	4	0	4
	0	0	2	0	2
	0	0	1	0	1
	0	0	2	0	2
	0	0	0	1	1
	1	0	2	0	3

By AM

AM NAME	JAN	FEB	MAR	APR	GRAND TOTAL
	134	165	168		467
	178	116	102		396
	185	122	91		398
	132	101	77		310
	57	77	74		208
	90	79	73		242
	88	76	73		237
	107	83	68		258
	124	74	68		266
	100	86	65		266
	134	100	63		297
	61	73	53		187
	67	88	50		205
	55	65	50		170
	76	79	47		202
	51	41	43		135
	64	37	34		135

Battery Sales Reminder

Don't forget, we have the monthly battery incentive. Once you have sold 8 batteries in any calendar month you will attract a £40.00 incentive payment.

For every additional 4 batteries you sell in the same month, you will attract a further £40.00, up to a maximum of 32 batteries / £280 monthly payment.

The scheme will measure all battery sales excluding warranty, own van use and patrol transfers.

This incentive payment is in addition to any commission you earn as part of your contract.

The table below outlines the potential total monthly incentive payment based on your monthly sales (subject to normal deductions).

Monthly Battery Sales	Additional Payment	Total Monthly Payment
8	£40.00	£40.00
12	£40.00	£80.00
16	£40.00	£120.00
20	£40.00	£160.00
24	£40.00	£200.00
28	£40.00	£240.00
32	£40.00	£280.00

Please remember to follow the battery test procedure and only supply batteries when the existing battery has reached the end of its serviceable life.

The link below is for the new AA battery look up guide that you'll find really useful. Just type in the vehicle registration and it will show you the AA price and part number for the vehicle. Save this to your iPhone home screen for quick and easy access.

<http://www.theaa.com/car-battery/quoteBattery.do>